

Product Updates

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As you know, National implemented a model number update on the majority of our veneer casegood series on January 19, 2009. Since implementation, we have identified several items that need additional clarification or attention.

First, we would like to apologize for any inconvenience the following situations may have caused. We continue to evaluate all feedback regarding the model number update to ensure our actions deliver lasting value to all our partners.

Secondly, we want to assure you that we are committed to making this transition as smooth as possible for you. We have many resources in place ready to help assist you on any questions you may have.

Grommet Upcharge on Arrowood Veneer, Hiland, Clever, Barrington, Escalade and Lauderdale

Under the new model number change, customers now have the choice whether or not they want grommets in their casegoods. Unfortunately, when we implemented the grommet as an option an unintentional upcharge was applied to that model. Therefore, the upcharge for a grommet option in these series will be reversed immediately.

Note: The Lauderdale Channel grommet option and associated upcharge will remain as shown in the January 19, 2009, and previous price lists.

Quick Ship models which come standard with grommets installed (i.e. bridges, returns and credenzas) will be reduced in price to reverse the upcharge. For Quick Ship model pricing, you can refer to the corresponding non Quick Ship model number price in the price list (see Arrowood example below).

Left Pedestal Return

Q31N2452RLEFW2	Wood Top	\$ 1527	←	Current Quick Ship Price
31N2452RLEFW2	Wood Top	1502	←	NEW Quick Ship Price (corresponding non Quick Ship model number)
31N2452RLEFLW2	HPL Top	1350		

When purchasing Quick Ship models, continue to use "Q" model numbers. Pricing will be adjusted and reflected on your acknowledgement.

We are taking steps to correct current open orders where the grommet upcharge was applied to as well as Quick Ship models. Once we correct them, your order will be re-confirmed. Any of your orders that shipped prior to this communication and after January 19, 2009, which contain these unintentional upcharges, will have a credit issued to your account.

Updates to Grommet Upcharges on WaveWorks, Captivate and Casbah

All grommet options and related upcharges within Casbah, Captivate and WaveWorks remain as shown in the January 19, 2009, price list.

Note: The WaveWorks G11 metal racetrack grommet has increased from \$25.00 to \$30.00 list which corresponds with the racetrack grommet upcharge in the Captivate and Casbah series.

Captivate and Casbah now reflect a \$30.00 list upcharge per racetrack grommet (previously, grommet upcharges within these series ranged from \$60.00 to \$120.00 list). Thus, there is an overall price reduction for racetrack grommets in these series. These changes are accurately reflected in the January 19, 2009, price list.

e-tools will reflect these changes in the mid-March release. Downloadable catalogs will be available from the e-tool websites prior to the monthly release.

Our electronic price list has been corrected and is available at www.NationalOfficeFurniture.com.

An addendum will be issued to adhere within your January 19, 2009, Casegoods Price List and a sticker for Quick Ship catalogs. These will be available from your District Manager, from customer service by calling 800.482.1717, or will be applied to any future literature orders you place via www.NationalOfficeFurniture.com.

Product Reinstatements and Enhancements

To continue providing a full range of price options in our conference and training solutions, we are reinstating the following models. These items can be ordered immediately! Extended leadtimes may occur initially as we reinstate these items.

Previously Communicated Deleted Models Returning Immediately

CBV2728CL1 Basic C-Leg Base Static	B1-29MB 2-Prong Base	BP-2427S Laminate Panel Leg
CBV2128CL1 Basic C-Leg Base Static	B4-29MB 4-Prong Base	BW-2427S Wood Panel Leg
CBV2728CLM1 Basic C-Leg Base Mobile	B34-29MB 4-Prong Base	BW-1717W Square Base
CBV2128CLM1 Basic C-Leg Base Mobile	BW-4 Wood Capped Base	BW-1616 Square Base
CBV2128TF (Set) Basic Folding Leg	CBW3428TT Double Doric Leg	BW-1616K Square Base
CBV2128T1 Basic T-Leg Base Static	CBW3428H H-Style Leg Base	NC2472CBW Universal Buffet Credenza
CBV2128TM1 Basic T-Leg Base Mobile	BP-2427C Laminate Curved Base	NC2472CBLW Universal Buffet Credenza

WaveWorks Square and Round Worksurfaces have been added back into WaveWorks Components.

CCW Universal Tables in all sizes, shapes and rim profiles as well as previously marketed Quick Ship options. The exception is the Escalade (K) rim option. (Escalade Tables can be found on page 526 in the Casegoods Price List).

Casbah Reed Profile Upcharge

The Casbah reed profile is now available at a 10% list upcharge (previously was 15%).

Franklin Casegoods

Franklin worksurfaces now feature TFL (Thermally Fused Laminate) tops.

WaveWorks Thermofoil Surfaces

The thermofoil surface backer will be white vinyl on orders placed effective February 2, 2009.

As previously communicated, the following product additions and enhancements took effect January 19th.

To You in 10 Days

- New Quick Ship program with delivery in 10 business days
- Quick Ship e-tools catalog for quick accessibility and convenience
- Updated program offering
- "Q" as the first letter of a model number designates it as Quick Ship
- Quick Ship items must be submitted on separate purchase orders

Enhanced Conference Solutions

- Expanded conference tables offering
- Base options for wire management
- Media credenzas and media towers
- Media walls
- Lecterns
- Additional power and data technology support

Product Line Enhancements

- 3-high lateral files added within Captivate, Escalade, Hiland, Clever, Lauderdale, Arrowood Veneer and Arrowood Laminate
- 4-high lateral files added within Arrowood Veneer and Arrowood Laminate
- Set-on bookcase added within Arrowood Veneer
- Freestanding 53" bookcase added within Arrowood Laminate
- Ganging models and wardrobes added within Barrington
- Straight front desks added within Clever
- Open wall mount cabinets (no doors) added within WaveWorks

Tag® Seating

- Available with or without casters
- Available with Platinum Metallic frame option

Upholstery Additions

- *Ultrafabrics*
Offers the look and feel of leather with more practicality
Exceptionally durable, low maintenance and eco-friendly
- *Organix*
Partnership with cf stinson includes Crypton, Crypton Green, and additional sustainable fabric options
Supporting green initiatives with electronic swatch card are available on www.NationalOfficeFurniture.com

Eloquence® Seating

- Tables available with laminate top option
- Guest/tandem chairs available with black urethane arm cap option

Other New Options

- New finishes: Caramel, Natural and Judicial standard on all wood casegood and seating models (with the exception of Barrington and Arlington)
- Choice of standard or matte/satin finish on all wood casegoods
- Grommet options on all casegoods

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